

RESUME

I.A.MOHAN RAJ

s/o Dr.M.R.Iruthayaraj
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Personal details

Male, 31 years (DOB March 16, 1969), unmarried

Educational qualification

B.Sc. (Mathematics), Bharathiar University, Coimbatore, India

Post Graduate Diploma in Business Administration, Annamalai University, Annamalai Nagar, India

Master of Business Administration, to be completed, IGNOU, New Delhi

Professional qualification

Certified Transactional Analyst with organisational specialisation from the International Transactional Analysis Association, Oakland, USA.

Bachelor of Transactional Analysis, Institute for Counselling and Transactional Analysis, Kochi, India

Reiki, First Degree Holder.

Basic Skills Training in Neuro-Linguistic Programming.

Facilitator for Human Relations Development Consultancy and Training in organisations.

Past work experience

Experienced in marketing automobiles/spares, independently for 2 1/2 years.

Marketing lubricating oil for over two years.

Marketing agricultural implements, pumps, motors, and compressors for over three years.

Current occupation

Founder-Director and Facilitator, RELATIONS - Organizational TA Consultants, Coimbatore.

Visiting faculty for Sales and Advertising Management in GRD Institute for Career Development, Dr.G.R.Damodaran College of Science, Coimbatore, India.

Marketing various products independently, has enabled me to acquire the essential techniques and skills for marketing, by which I independently lead a team of sales

executives functioning in an innovative manner in line with the organisational objectives.

Other capacities:

- Treasurer and Counsellor, ASHA Counselling and Training Services
- Secretary, Transactional Analysis Study Circle of Coimbatore (2001-2003)
- Co-convenor, International TA Conference, Coimbatore 1997
- Finance Chair, International TA Conference, Bangalore 2004
- Member, Board of Trustees, International TA Association, California, USA (2006-2008)

Conferences, seminars, workshops attended

Attended several workshops on Personality Development, Communication Skills, Meditation and Emotional Intelligence.

Attended all International/National Annual Conferences on Transactional Analysis since 1995.

Programmes experienced

- Team-Building
- Problem-Solving
- Personality Development
- Conflict Resolution
- Value Clarification
- Organisational Development
- Inter-Personal Relationship Enhancement
- Communication Skills
- Working Styles
- Leadership Skills
- Emotional Intelligence

Work details:

Has conducted over 2000 hours of Human Relations Training and Development workshops and Counselling for organisations and individuals in and around Coimbatore, covering over 1000 participants.

Interested in

Developing Quality Of Worklife of employees in organizations, both business organizations and NGOs.

Helping the wide population base benefit from the knowledge of Transactional analysis.

Languages known: Tamil, English

Computer knowledge: MS Office

Professional membership

Certified Member, ICTA, Kochi
Certified Member, ITAA, Oakland, USA